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Rochester Chamber of Commerce  
TOP 100  
Companies of 2018!**




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Home Power Systems



Commercial Power Systems

## Who We Are

(<https://www.homepowersystems.net/about-us/who-we-are/>)



Home Power / Commercial Power Systems is a unique and focused company specializing in the sales, installation and service of Generac and Kohler automatic home standby and commercial generators. Our company philosophy is quality, integrity and trust. These values fuel our business.

We are the experts!

Sales, Installation and Service of Commercial / Residential Standby generators is all we do.

We do not over or under design your standby system. Our team has extensive electrical backgrounds with most holding electrical master licenses. The Company owner has been in the industrial/commercial electrical marketplace for over 35 years and brings this knowledge to your home. Home Power / Commercial Power Systems not only has the right background it also has the experience with nearly 4,000 installations! We are dedicated to customer service and provide the most cost-effective solution in automatic standby generator systems.

We are an authorized Generac Power Pro Premier and Kohler Direct Dealer that understands the most intricate details of your power generating unit. Generac is the top-selling brand in residential backup power, providing reliable emergency standby electricity for homes. Kohler is well known in the commercial industry as a reliable choice for business backup power.

Generac and Kohler Standby Generators are renowned for Value, Reliability, and Long Life!

Home Power / Commercial Power Systems is focused on long term relationship with its customers. We are not looking to provide just the sales and installation of your new Generac or Kohler Generator, we want to maintain and service the unit for many years to come.

Home Power / Commercial Power Systems makes a true effort in providing the best service for the most competitive price. You have finally found the right company to provide a solution for your emergency electrical standby distribution system, Home / Commercial Power Systems.

Call a heating contractor, call a home builder, call a hardware store — when you are ready to work with a professionally organized and managed company contact Home Power / Commercial Power Systems.

"I have been in the electrical industry for over 35 years obtaining my electrical masters license after completing several years as a construction electrician. With this knowledge, I truly understand your electrical needs. I started this business with one focus...servicing you, the customer. My goal is to raise the bar in residential, automatic standby power generation and any other electrical needs you have."



Jim Swetman – President  
Home Power Systems LLC



BBB Rating: A+  
as of 4/26/2019  
[Click for Profile](#)

# Generator FAQ's (<https://www.homepowersystems.net/resources/generator-faqs/>)

## 1) What size generator do I need for my home?

Every home owner's requirement is different. Your generator will be sized based on the electrical load it will be carrying. The size of your house does not matter unless we are sizing for whole house transfer, nor does the size electrical service feeding your home. It all comes down to what you want to run during an outage. The only real answer is to have Home Power Systems provide a complimentary site survey to recommend a proper solution to fit your specific requirements.

## 2) How much does it cost to install a generator?

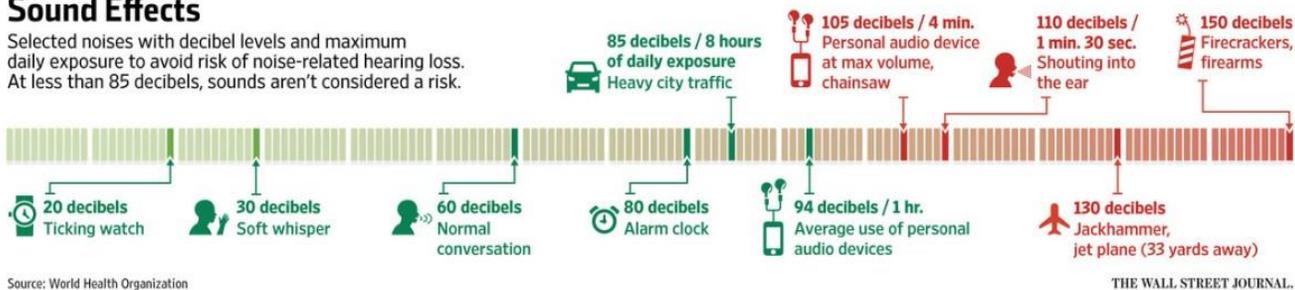
See Home Power Systems [What It Costs](#) pages to answer this question. We are the only company that lists real final costs to properly install your generator. The posted prices represent turn-key installed pricing including a two-year maintenance contract. When you receive competitive pricing, be sure you compare the same scope of work – and always get it in writing!

## 3) How loud is the generator?

The air-cooled generators are all about 66db's at 20 feet. What does this mean? It means you can have a regular conversation between two people standing next to a running air-cooled generator. Remember, Generac has been manufacturing generators for 60 years; they are designed for residential neighborhoods.

### Sound Effects

Selected noises with decibel levels and maximum daily exposure to avoid risk of noise-related hearing loss. At less than 85 decibels, sounds aren't considered a risk.



## 4) Do I need to have my gas meter upgraded?

MAYBE! As part of your initial site survey, your Project Manager will complete a Gas Inventory Report. Once the model of your present gas meter is recorded, your Project Manager will take an inventory of all of the gas-fueled appliances. In most cases, if a gas meter upgrade is required by your local gas utility it is a simple process at a minimal cost to the homeowner.

## 5) Do I need a building permit?

Most likely. As part of a turn-key install, Home Power Systems will coordinate with your local building department to determine how local building code is interpreted in your jurisdiction. In many cases, we have already completed a number of installations in your town or city and are already familiar with what your Building Inspector requires. We will also secure all needed permits, HOA approvals and attend variance meetings on your behalf if needed – truly everything is included in your quote from start to finish.

## 6) How much service does a generator need once it is installed?

A commitment must be made to properly maintain your generator to ensure reliability and a long service life. This is not an air-conditioning unit or furnace that can go years without service, you are generating electricity! Our recommendation is to have your generator serviced once per year unless you have additional needs such as medical equipment.

## 7) How long will my new generator last?

The average life expectancy of a standby generator is around 15 years of operation under normal emergency standby conditions. Just like a car, as a machine ages, it may require maintenance towards the end of its lifespan. Keep in mind that the air-cooled units are not intended to provide continuous power (24 hours a day, 365 days a year), however, we can design a solution for your off-grid or prime power application in conjunction with your existing solar PV array and battery bank – call for details.

**8) How much does it cost a month to run the generator when it runs for 10 minutes a week?**

Depending on the price of natural gas, it shouldn't cost more than \$4 or \$5 per month to run the unit in exercise mode. During a power outage, under 50% load expect to pay around \$20-\$30/day for gas usage. A lot cheaper than a hotel room or spoiled food!

**9) Why am I getting so many diverse answers on what is needed to install a generator?**

It's called a "spectrum of competence". Most "generator guys" are deficient in experience, training, and commitment to the industry. They are looking for the sale and install only. As the old saying goes, "you get what you pay for". This is true for the generator industry as well. If you are looking for the cheapest price, please do not call Home Power Systems. If you are looking for the best value for the money, long-term commitment, trained and certified technicians, and the peace of mind that your generator will start during the most important time for you and your family, HPS is the only authorized dealer for you.

**10) Do you have generators and parts in stock?**

Yes, Home Power Systems is one of the largest stocking dealers in the Northeast. We do keep stock of most generators and transfer switches. As for part availability, there is no waiting if your generator needs to be repaired – we stock parts at both our Rochester and Syracuse facilities and on each service vehicle. This means if there is an issue with your generator, we can make the repair and there is no lead time for ordering the part you need because we already have it in stock.

**11) What fuel supply do I need to run one of your generators?**

Generac and Kohler and home standby generators can be fueled by either Natural Gas or Propane vapor. Portable generators are designed to be fueled by gasoline only.

**12) Can you install the generator for me?**

Yes, if you are in the Upstate and Central New York area we can perform turn-key installation services. See pg.17 for our installation territory. If you are outside this area, please go to <http://www.generac.com/dealer-locator> to locate a local dealer in your area.

**13) Who will be completing the work?**

At Home Power Systems, you are dealing with ONE company. You are working with a team that strictly focuses on only standby power generation. From the initial site survey and design of your standby solution to the review process by our experienced staff to the work complete the day of the installation, Home Power Systems has the unique ability to provide all aspects of your generator installation from start to finish. In the event that you are a propane customer, because code regulations state that only licensed LP vendors can install propane regulators and set tanks, we will coordinate with your local provider and manage their scope of work on-site.

**14) How big and how heavy are these generators?**

Most air-cooled residential generators are around 350-400lbs.

**15) Does my generator come with a battery?**

No automatic home standby generators ship with a battery. Home Power Systems recommends a Group 26 battery for both Generac and Kohler air-cooled standby generators. This is just one of the items included with a turn-key installation.

**16) Do I have to pay Sales Tax on my installation?**

Because a standby generator is a capital improvement, there is no sales tax charged to the customer. In the State of New York, a property owner who hires a contractor to perform work that qualifies as a capital improvement will be furnished with a [Form ST-124](#), *Certificate of Capital Improvement*.

# What it Costs (<https://www.homepowersystems.net/resources/what-it-costs/>)

**Below are Generator and Installation Benchmark Costs:  
(Total Turn-Key Solution Including Generator)**

## WHOLE HOUSE TRANSFER - GENERAC AIR COOLED GENERATORS

MODEL NO.	SIZE	RATED CONTINUOUS POWER CAPACITY (NG)	RATED LOAD CURRENT 240V 1 PHASE (NG)	MAIN BREAKER RATING	TURN-KEY INSTALL PRICE RANGE (LP-NG)	TYPE OF SE RATED SWITCH INCLUDED IN QUOTE
7037	16kw	16,000 watts	66 amps	70 amp	\$9,000.00 – \$10,700.00	RTS-W-200A3
7039	20kw	18,000 watts	75 amps	90 amp	\$9,700.00 – \$11,500.00	RTS-W-200A3
7043	22kw	19,500 watts	86.3 amps	100 amp	\$10,000.00 – \$11,700.00	RTS-W-200A3

## PACKAGED SELECTED CIRCUIT GENERAC AIR COOLED GENERATORS

MODEL NO.	SIZE	RATED CONTINUOUS POWER CAPACITY (NG)	RATED LOAD CURRENT 240V 1 PHASE (NG)	MAIN BREAKER RATING	TURN-KEY INSTALL PRICE RANGE (LP-NG)	TRANSFER SWITCH CIRCUITS
7030	9kw	8,000 watts	33.3 amps	35 amp	\$6,600.00 – \$8,800.00	10
7032	11kw	10,000 watts	42 amps	50 amp	\$7,100.00 – \$8,800.00	12
7036	16kw	16,000 watts	66 amps	70 amp	\$9,000.00 – \$10,400.00	16

## GENERAC LIQUID COOLED GENERATORS 1 PHASE 120/240V

ELITE MODEL NO.	SIZE	RATED CONTINUOUS POWER CAPACITY (NG)	RATED LOAD CURRENT 240V 1 PHASE (NG)	MAIN BREAKER RATING	TURN-KEY INSTALL PRICE RANGE	INCLUDES 200AMP TRANSFER SWITCH #RTS-W-200A3
RTG02224	22kw	22,000 watts	91.6 amps	100 amp	Call for Quote	Yes
RTG02724	27kw	27,000 watts	112.5 amps	125 amp	Call for Quote	yes
RG03224	32kw	32,000 watts	133 amps	150 amp	Call for Quote	yes

**GENERAC LIQUID COOLED GENERATORS 1 PHASE 120/240V**

ELITE MODEL NO.	SIZE	RATED CONTINUOUS POWER CAPACITY (NG)	RATED LOAD CURRENT 240V 1 PHASE (NG)	MAIN BREAKER RATING	TURN-KEY INSTALL PRICE RANGE	INCLUDES 200AMP TRANSFER SWITCH #RTS-W-200A3
RTG03824	38kw	38,000 watts	158 amps	175 amp	Call for Quote	yes
RTG04854	48kw	48,000 watts	200 amps	200 amp	Call for Quote	yes

**Pricing Notes \***

**All above “Total Turn-Key Solution” is for work installed by Home Power Systems in Rochester and Syracuse, New York only. Other Generac Dealer prices may be different.**

**Pricing includes:**

- One-Day Installation
- Town permitting – A permit is required in most towns.
- Electrical inspection by Independent Electrical Inspection Agency.
- A generator sized to meet your expressed requirements. HPS is an authorized Generac PowerPro Premier Dealer and warranty repair company.
- Professional transport, rigging and handling of each generator to your home.
- Electrical installation completed per latest local and national building codes.
- Coordination with local gas utility in completing Gas Inventory Report for gas meter upgrade, if required (Separate utility upgrade costs may be required to support generator).
- Includes updating grounding of homes electrical service per new NEC, article 250 codes.
- Mechanical natural gas raceway installed by an experienced mechanic and per manufacturer’s installation guidelines and New York State Gas Codes. This includes 1” minimum gas raceway to the generator.
- Battery sized per manufacturer’s recommendations.
- Basic generator site prep including the installation of pea gravel base per manufacturer’s recommendations.
- On-site manufacturer recommended commissioning and startup of the generator. Obtain startup activation code from the factory. Adjust frequency and calibrate voltage output, exercise transfer switch and balance loads for a complete and functional system. Includes setting exercise time & owner training.
- 20 – item Customer Final Approval Checklist.
- Operation & Maintenance manual in 3-ring binder.
- 2-year maintenance program as called out in section 4 (1 visit per year).
- 2-year warranty covering all parts and labor on the generator. Being a Generac PowerPro Premier there will be no issues if a warranty issue comes up.
- 24/7 Emergency service with repairs by factory trained technicians in fully stocked vans.

# Payments and Financing (<https://www.homepowersystems.net/resources/payments-and-financing/>)



Discover, MasterCard, Visa, & Amex are accepted

## Flexible Financing\*

Generac not only offers you products that protect you during the next power outage but financial security as well. By choosing from several flexible financing options through Home Power Systems, you can now prepare for the next power outage while keeping your lines of credit free for other needs.

Our program offers you flexible financing options with the ability to buy now and pay overtime\*. It is quick, safe, and simple to apply for financing, and you will receive a response within minutes.

So don't delay. You can complete your installation now rather than later. Selecting the right professional dealer with an attractive same-as-cash payment option makes your decision easier. Have a question? Call 877-421-0203.

## Why financing is a great idea

- We don't directly finance your loan ourselves; this means we don't stand to make any extra money from it. This means we will not be overestimating your project to make more money on any interest that may be applied and will be working diligently to get you the best deal possible.
- Finding financing is not always easy. We have taken the time to put together a short list some of the best options available in the area and will help guide you through the process.

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## Synchrony Bank

Synchrony is one of the nation's premier consumer financial services companies. Their roots in consumer finance trace back to 1932, and today are the largest provider of private label credit cards in the United States based on purchase volume and receivables.

- No money down
- Covers generator and installation
- No payments and no interest for 18 months on approved credit
  
- A simple application process, and fast credit decisions
- Unsecured, revolving credit lines
- Promotional financing options<sup>1</sup>
- Convenient monthly payment options
- Online account management



For all promotions: Qualifying purchase must be made with your Home Design credit card issued by Synchrony Bank and a \$29 account activation fee will apply and be charged at the time first purchase posts to account. For new accounts: Purchase APR is 26.99%; Minimum Monthly Interest Charge is \$2. Existing cardholders should see their credit card agreement for their applicable terms. Subject to credit approval.

<sup>1</sup>Subject to credit approval. Minimum monthly payments required. See store for details.

# KeyBank

Get an unsecured Home Improvement Loan.\*\* A fixed-rate, no-collateral loan for home updates, repairs, and generator installations.

Whether it's for a new pool, installing that high-end dream bathroom, or installing a new generator, a KeyBank home improvement loan could provide you with the funds you need to see your project through. Use this quick and simple loan to fix up your home, without using your home's equity or credit cards.

## Overview:

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Interest Rate:	Low, fixed interest rate
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Loan Amount:	Starting at \$5,000
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Term:	Up to 84 months
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Flexible Payment Options:	Yes
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Collateral Needed:	No
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Manage in Online Banking:	Yes
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## Features:

- No equity or collateral needed
- No appraisal or third-party inspections
- Quick and simple application process
- Fixed, flexible payment options

Contact **Martin Carns** either at 585-637-0922 or on his cell phone at 585-739-5521 to get more information or to get started setting up your loan. The biggest benefit, there is no running around trying to make it into the bank to sign the paperwork, he will come to you on your time to take care of all the paperwork and get you squared away.

You can access your loan statements, check your loan's remaining balance, and make payments using online banking.

## In order to apply, you must:

- Be at least 18 years of age or older
- Live in one of the following states: AK, CO, CT, ID, IN, MA, ME, MI, NY, OH, OR, PA, UT, VT, or WA
- Agree to provide any additional personal and business information, if requested such as tax returns and financial statements
- Certify that all of the information provided in the application is true and correct.
- Authorize the bank and/or a credit bureau to investigate and verify the information provided within the application.

*\*Subject to credit approval. Minimum payments required.*

*\*\*All credit products are subject to credit approval*

# See-It Installed (<https://www.homepowersystems.net/residential-products/see-installed/>)



- 1) Using the Home Power Systems developed Monorail Transport System in all our install trucks, you can see how this customer is happy to see the professional way we off load his new Generac generator. This is "Doug the Plumber" for WHAM's weekend morning radio program "The Home Repair Clinic"



- 2) Another view of how we off load our air-cooled Generac Generators at a customer site. If you are getting a quote for a generator install, ask the contractor his off load and install method. Most just slide the generator down a ramp and drag it across your lawn damaging the generator and your lawn!



- 3) Another Home Power Systems designed moving device, our Generator Lift Cart. Designed and time proven generator lifting device used along with our Monorail Transport System, offers a complete professional installation method. One tech can load your generator at our warehouse, off load at your home and walk a 400lb generator to a prepared pad.



- 4) Here we are setting a 6"x6" pressure treated wood base. This method is used for pitched grades or when the generator is installed in a landscaped mulch area. Getting the generator off the ground, using the timber base, prevents rusting and allows you to use your power lawn trimmer and not damage the enclosure.



- 5) Another method sometime used for our generator installs. This customer wanted the generator to sit in the gravel, not directly on the timber base. This base also used two – 6"x6" timber bases for fear of high water that sometimes occur in her side yard.



- 6) Professional generator installation on a very steep grade using 6"x6" pressure treated timber. Notice how it is strapped down to the base using prime and painted steel fasteners. Another time proven install method by Home Power Systems.



- 7) Generator install about 7' from home using pressure treated timber base. Notice that we use this install method when sitting in a bed of landscape mulch.



- 8) Home Power Systems underground install method for both natural gas and electrical raceways. Notice the gas valve is turned off for we are just finishing the installation. We use pre-manufactured gas sweeps for our installations, all direct buried utility approved.



- 9) This customer added rocks around his new Generac generator to match his existing landscape theme.



- 10) This is our standard install method using a 3" bed of pea gravel. We dig up the grass area, lay down landscape fabric and install the pea gravel. Very clean looking installation.



- 11) A side view of an underground generator installed 5' from structure. Electrical and gas raceways are straight and level at the generator and entering the house. Workmanship is very important at Home Power Systems. This method is at additional cost from our base install but there are no exposed pipes or tripping hazards for children or pets.



- 12) This install uses a pre-cast concrete pad called "The Gen-Pad". A new product that contours to the base shape of the generator creating a very neat and clean look for your Generac Generator.



- 13) Does your electrical service entrance cable look like this on the side of your house? If so, Home Power Systems can replace or upgrade your electrical service while we are installing your generator.



14) All of our natural gas-powered generator installs require a dedicated gas raceway from the gas meter to the generator. Tee tapping off an existing gas line to your furnace or hot water tank is not legal! Home Power Systems uses 1" minimum size gas piping to your generator. If you had a generator installed by another contractor, look at your install and see if it was done properly.



15) The gas meter on the right is a standard meter found in most homes. The gas meter on the left is an upsized meter used when 14kw or larger sized generator are installed in your home. All utilities require a gas inventory report to be completed when installing a new gas device to your system. If your home total gas usage exceeds 350,000btu's, the utility will install a larger gas meter like the one shown on the left.



16) All Home Power Systems exterior gas raceway is painted so your install looks professional and prevents the gas piping from rusting. Also, when we do maintenance on your generator, we will repaint your gas pipe if it needs it. It's all about service and caring about your power plant.



17) Every install requires us to install a "Warning Generator on Site" sticker on the electrical meter. This is to inform the fire department that there is a generator on site incase they have to cut your power.

I hope these pictures help you understand the different install methods available. Home Power Systems, with nearly 4,000 installs, has led the industry in home generator installations in the Rochester and Syracuse, NY areas for over 15 years. Feel free to call us with any questions, we look forward to performing your new install or maintaining your generator installed by others.

Thank You,  
Jim Swetman – President

# Maintenance Program (<https://www.homepowersystems.net/resources/maintenance-program/>)

Home Power Systems has the staff and resources to provide professional service, maintenance and warranty repair for your standby generator. HPS has certified, factory trained technicians ready to support you and the product we installed, or generators installed by someone else.

**Local 24hr Emergency Service is also available to our Central & Western New York customer base by calling us at (877) 421-0203.**

Home Power Systems is a PowerPro Premier level Generac generator dealer, as well as a factory authorized dealer for Kohler and Briggs & Stratton/GE generators! We currently have over 6,000 maintenance customers that have their standby generators serviced on an annual basis.

Each Home Power Systems technician is factory trained and certified on all types of Generac/Guardian, Kohler and GE/Briggs & Stratton standby generators. Our knowledgeable and experienced technicians are ready to trouble shoot, repair, and perform routine preventive maintenance to keep your home power system operating at peak performance.



Generator Systems



## Maintenance Agreements \*

- Home Power Systems is pleased to now offering 1, 2, & 3year preventive maintenance agreements for air-cooled generators.
- All prepaid maintenance agreements include a 10% discount on additional repairs and non-warranty related work for the duration of the agreement.

## Maintenance Plans \*

1 preventive maintenance visit per year for one year (this agreement includes a total of one preventive maintenance service visit)	\$215.00 plus tax
2 maintenance visits per year for one year (this agreement includes a total of two preventive maintenance service visits)	\$315.00 plus tax
1 maintenance visit per year for two years (this agreement includes a total of two preventive maintenance service visits)	\$410.00 plus tax
2 maintenance visits per year for two years (this agreement includes a total of four preventive maintenance service visits)	\$595.00 plus tax
1 maintenance visit per year for three years (this agreement includes a total of three preventive maintenance service visits)	\$585.00 plus tax
2 maintenance visits per year for three years (this agreement includes a total of six preventive maintenance service visits)	\$850.00 plus tax

\* Pricing is based on Home Power Systems **local** air-cooled generator customers, in the Rochester and Syracuse, NY area. Please contact us for a maintenance plan on the liquid-cooled generators. For pricing in **your area**, speak with one of your local Authorized Generac Dealers.

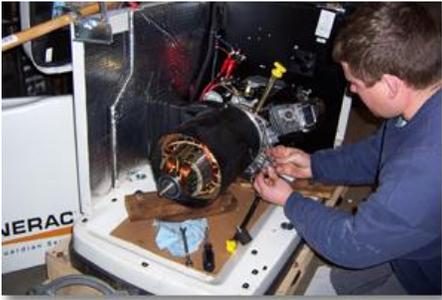
If you want to perform your own maintenance, please see our [Generac Maintenance Kits](#) page for pricing.



Rodents, ants and even a wasp nest can cripple your generator. Just one more reason why setting up an annual maintenance plan with Home Power Systems is so important!



The installation of your Generac/Guardian standby generator only takes one day. What happens if it does not perform as designed? Home Power Systems stocks over \$100k in parts and equipment in our Farmington and East Syracuse, NY facilities to perform emergency repairs so your power plant can be back on line in hours not days.



Commissioning and startup on your new Generac generator is the most important part of the installation. This engine is being replaced because the original installation contractor did not follow the proper break-in and start-up procedure. Home Power Systems follows section 3.1 "Break-In Procedure" of the installation Manual to assure longevity of your new power plant.



Home Power Systems warehouses between 80 and 100 generators in our distribution facility in Farmington and in East Syracuse, New York. This assures your generator is in stock and ready for installation. The picture at right shows just one rack of Generac generators ready for installation or shipment for online sales.



So you don't think your generator needs to be maintained! Take a look at the two pictures on the right. Snow storms, high winds and not paying attention to your generator is a recipe for failure.



This generator would not have run for very long being completely covered by snow. The homeowner didn't even know how bad his generator was covered. Home Power Systems provides complete maintenance services for your Generac/Guardian generator. Call us today!



Sometimes warranty repairs need to be performed. As a consumer, you want to make sure this is done by a professional trained in the specific equipment they are working on. Home Power Systems has Generac factory trained technicians on staff to perform these repairs weather scheduled or unscheduled. Ask your current maintenance contractor if they have factory training on the generator or transfer switch they are working on. There is a good chance the answer will be no. Another reason to choose Home Power Systems.... professional, reliable and offering the best value to its customers. Here is an example of how much damage can be done by not paying attention to your generator. In this particular instance, pigeons had nested inside of a rooftop generator and cause a huge mess inside! This is the recipe for failure for your stand-by power solution!





Our Commercial Power Systems division performs service and repair on larger generators as well up to 150kw. This picture shows an engine replacement under way on an older 100kw Generac generator. The fault was identified during a scheduled maintenance visit. Make sure your standby solution is maintained on a regular basis.

## Warranty Program (<https://www.homepowersystems.net/resources/warranty-program/>)



### Generac Factory 5,7 and 10-Year Extended Warranty Programs

Generac now offers an extended warranty program for your Generac/Guardian generator.

\*If your generator is registered and is less than 1 year old from the date of purchase. Generac offers 5, 7, and 10year parts and labor warranties for your generator. If for any reason your generator fails to perform as designed. Generac will coordinate the repair or replacement of your Generac air or liquid cooled power plant at no charge. This is the best value you can purchase and guarantees system functionality for the life of this extended warranty agreement.

#### Generac Extended Warranties – Air Cooled Units

- 5-Year Extended Factory Warranty\* – \$495.00
- 7-Year Extended Factory Warranty\* – \$695.00
- 10-Year Extended Factory Warranty\* – \$995.00

\* This warranty is only valid for 2014 and newer model generators that are less than 12 months from the date of purchase.

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#### Generac Extended Warranties – Liquid Cooled Units (22kw – 60kw)

- 5-Year Extended Factory Warranty\* – \$695.00
- 7-Year Extended Factory Warranty\* – \$995.00
- 10-Year Extended Factory Warranty\* – \$1,395.00

\* This warranty is only valid for 2014 and newer model generators that are less than 12 months from the date of purchase.

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#### Generac Extended Warranties – Liquid Cooled Units (70kw – 150kw)

- 5-Year Extended Factory Warranty\* – \$995.00
- 7-Year Extended Factory Warranty\* – \$1,395.00
- 10-Year Extended Factory Warranty\* – \$1,995.00

\* This warranty is only valid for 2014 and newer model generators that are less than 12 months from the date of purchase.

## Home Power Systems 10 Year Warranty

(Valid in Rochester and Syracuse NY markets)



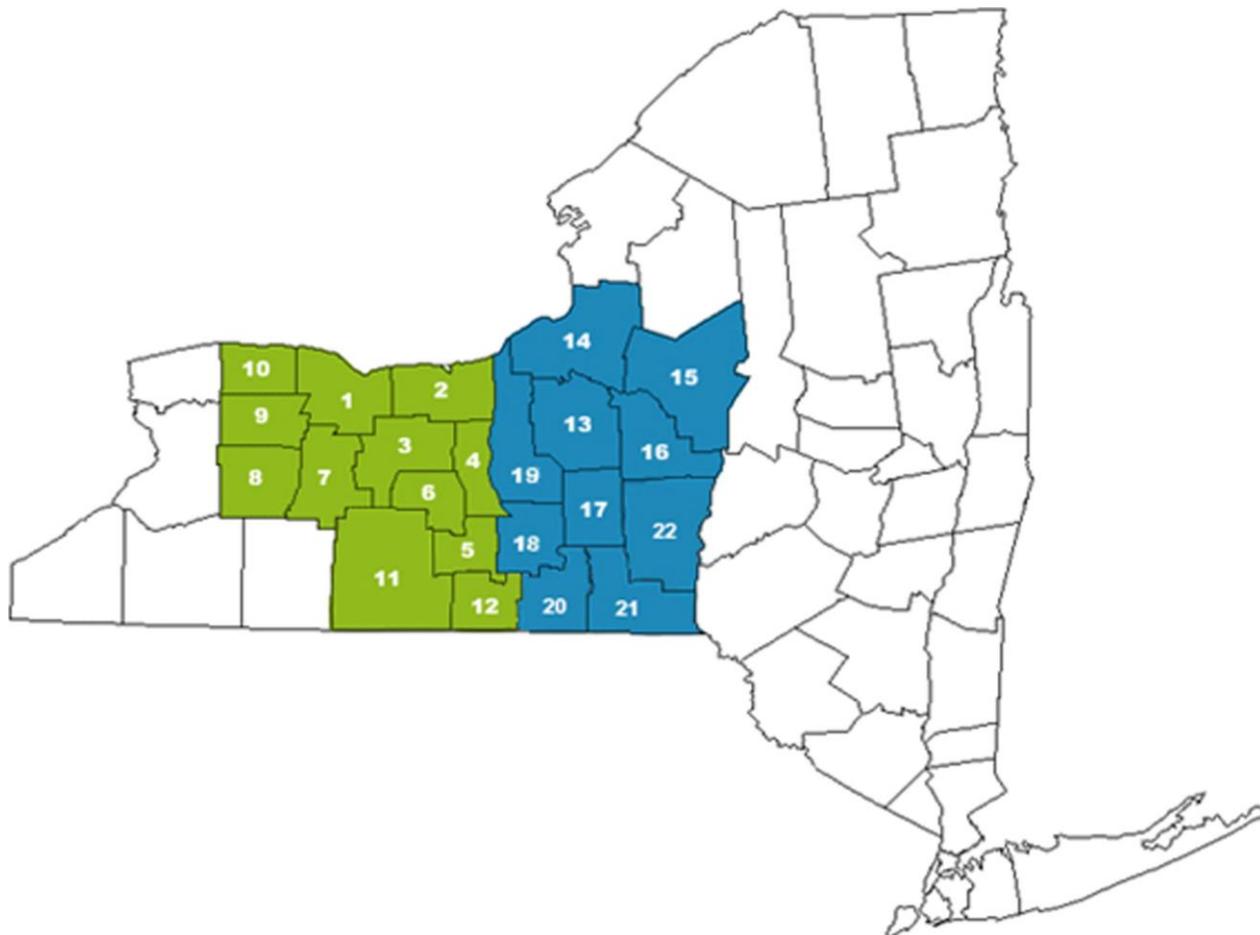
- Generator less than 1 year old who wants 3rd-10th yr extended warranty. \$995.00 + Tax
- Generator between 1 and 2 years old and wants 3rd-10th yr extended warranty. \$1,495.00 + Tax
- Generator between 2 and 3 years old and wants 3rd -10th yr extended warranty. \$1,595.00 + Tax
- Generator between 3 and 4 years old and wants 4th -10th yr extended warranty. \$1,395.00 + Tax
- Generator between 4 and 5 years old and wants 5th -10th yr extended warranty. \$1,350.00 + Tax
- All above payments due at warranty acceptance.
- Annual maintenance is required to be provided by Home Power Systems, normally \$215.00, for a discounted rate of \$195.00 for the length of the warranty, or warranty is void. This can be billed yearly.
- In the event of rotor and / or stator failure or any other catastrophic failure from the 7th year onwards, the customer will receive an exchange credit for \$1,700.00, provided they agree to purchase additional ongoing coverage on the newly exchanged equipment which is at-least of equal or higher cost than the original coverage on the generator being replaced.
- This coverage DOES include transfer switches and all parts / labor that Generac / Briggs & Stratton factory warranties cover.
- If generator was installed by others, an installation compliance report must be completed to assure minimum installation standards at no charge.
- This coverage DOES NOT include the enclosure, batteries and fuses.

### For more information call:

HPS Rochester – 585-421-0203

HPS Syracuse – 315-234-2451

# Installation Territory



**ROCHESTER INSTALLATION BY COUNTY:**

- 1. Monroe
- 2. Wayne
- 3. Ontario
- 4. Seneca
- 5. Schuyler
- 6. Yates
- 7. Livingston
- 8. Wyoming
- 9. Genesee
- 10. Orleans
- 11. Steuben
- 12. Chemung

**SYRACUSE INSTALLATION BY COUNTY:**

- 13. Onondaga
- 14. Oswego
- 15. Oneida
- 16. Madison
- 17. Cortland
- 18. Tompkins
- 19. Cayuga
- 20. Tioga
- 21. Broome
- 22. Chenango



## COMPLETE TURN-KEY INSTALLATION BY HOME POWER SYSTEMS

Thank you for letting Home Power Systems provide you a quote for an automatic standby generator:

With nearly 4,000 new generators installed in the Greater Rochester and Syracuse areas, Home Power Systems pricing includes:

- One-Day Installation
- Town permitting – A permit is required in most towns.
- Electrical inspection by Independent Electrical Inspection Agency.
- Generator sized to meet your expressed requirements. HPS is an authorized Generac PowerPro Premier Dealer and warranty repair company.
- Professional transport, rigging and handling of each generator to your home.
- Electrical installation completed per latest local and national building codes.
- Coordination with local gas utility in completing Gas Inventory Report for gas meter upgrade, if required (Separate utility upgrade costs may be required to support generator).
- Includes updating grounding of homes electrical service per new NEC, article 250 codes.
- Mechanical natural gas raceway installed by an experienced mechanic and per manufacturer's installation guidelines and New York State Gas Codes. This includes 1" minimum gas raceway to the generator.
- Battery sized per manufacturer's recommendations.
- Basic generator site prep including installation of pea gravel base per manufacturer's recommendations.
- On-site manufacturer recommended commissioning and startup of generator. Obtain startup activation code from factory. Adjust frequency and calibrate voltage output, exercise transfer switch and balance loads for a complete and functional system. Includes setting exercise time & owner training.
- 20 - item Customer Final Approval Checklist.
- Operation & Maintenance manual in 3-ring binder.
- 2year maintenance program as called out in section 4 (1 visit per year).
- 2year warranty covering all parts and labor on generator. Being a Generac PowerPro Premier there will be no issues if a warranty issue comes up.
- 24/7 Emergency service with repairs by factory trained technicians in fully stocked vans.



"Generating Peace of Mind with STANDBY POWER GENERATION"



GENERAC | POWER PRO PREMIER

GENERAC | POWER PRO PREMIER

SOLUTION	SELECTED CIRCUIT			WHOLE HOUSE		
	9/8 kW	11/10 kW	16/16 kW	20/18 kW	22/19.5 kW	
MODEL						
dB(A) RATING	63 dB	64 dB	67 dB	67 dB	67 dB	
START-UP CAPABILITIES	Will not support air conditioner	Will not support air conditioner	One - 4-ton air conditioner	Two - 4 ton air conditioners	Two - 4 ton air conditioners	
TRANSFER SWITCH	10-Circuit Nema 3 Switch (40 Amp MB) LP: 37.5 / NG: 33.3	12-Circuit Nema 3R Switch (50 Amp MB) LP: 45.8 / NG: 41.7	100-200 Amp Transfer Switch (70 Amp MB) LP: 66.6 / NG: 66.6	100-200 Amp Transfer Switch (90 Amp MB) LP: 83.3 / NG: 75	100-200 Amp Transfer Switch (100 Amp MB) LP: 91.6 / NG: 81.3	
MOST COMMON ELECTRICAL LOADS SUPPORTED BY THIS SOLUTION	<ul style="list-style-type: none"> <li>1) Furnace</li> <li>2) Sump pump</li> <li>3) Fridge</li> <li>4) Microwave</li> <li>5) Kitchen Lights</li> <li>6) Family room (TV)</li> <li>7) Master bedroom</li> <li>8) Master Bathroom</li> <li>9) Garage door opener</li> <li>10) Basement Freezer</li> </ul>	<ul style="list-style-type: none"> <li>1) Furnace</li> <li>2) Sump pump</li> <li>3) Fridge</li> <li>4) Microwave</li> <li>5) Kitchen Lights</li> <li>6) Family room (TV)</li> <li>7) Master bedroom</li> <li>8) Master Bathroom</li> <li>9) Garage door opener</li> <li>10) Home Office</li> <li>11) Basement Freezer</li> <li>12) Basement Lights</li> </ul>	<p>16-Circuit Transfer Switch <b>OR</b> WHOLE HOUSE TRANSFER (Quiet-Test™) 58 dB</p>	<p>WHOLE HOUSE TRANSFER (Quiet-Test™) 58 dB</p>	<p>WHOLE HOUSE TRANSFER (Quiet-Test™) 58 dB</p>	
Fuel consumption	½ Load/Full Load	½ Load/Full Load	½ Load/Full Load	½ Load/Full Load	½ Load/Full Load	
Natural Gas (ft <sup>3</sup> /hr)	90/120	107/159	218/309	204/301	228/327	
LP Gas (gal/hr)	0.87/1.37	1.22/1.97	2.52/2.94	2.37/3.56	2.53/3.90	

# Generator Replacement Information

(<https://www.homepowersystems.net/residential-products/generator-replacement-info/>)

## Have you ever thought about replacing or upgrading your standby generator?

As any piece of equipment ages, warranties expire and the need for repairs may become more frequent. While a well-maintained generator can last for many years, some people prefer the added security of owning newer equipment, as well as the peace of mind of a new full parts & labor warranty.

**If you have ever thought about replacing your generator, here are some things to consider:**

- Over the past decade advancements in technology have made the generators of today smarter, quieter, more economical to run, more dependable, and better looking.
- While equipment costs may have gone up, installation costs may be significantly less than the original costs if adequate utilities, foundations, & wiring are already in place.
- While equipment costs may have gone up slightly, installation costs may be significantly less than the original costs provided adequate utilities, foundations, and wiring are already in place.
- Depending on your current unit's condition, your old generator could have some trade-in value.



We would be happy to discuss with you the options available and can schedule a free site survey to help you determine if replacing your backup power system is the right decision for you.

If you would like to schedule a site survey or if you have any questions, please feel free to [contact us](#).

## Replacement Benchmark Pricing:

Below you will find our benchmark pricing for replacing a currently existing an automatic home standby system.

- **9kw:** \$5,700.00 – \$7,000.00 (NG) / \$5,325.00 – \$6,625.00 (LP)
- **11kw:** \$5,900.00 – \$7,200.00 (NG) / \$5,525.00 – \$7,825.00 (LP)
- **16kw:** \$7,000.00 – \$8,500.00 (NG) / \$6,525.00 – \$8,025.00 (LP)
- **20kw:** \$7,600.00 – \$9,100.00 (NG) / \$7,125.00 – \$8,625.00 (LP)
- **22kw:** \$8,000.00 – \$9,500.00 (NG) / \$7,525.00 – \$9,025.00 (LP)

**BEFORE:**



Installed 2006

**AFTER:**



Replaced 2019



Installed 2007



Replaced 2019



Installed 2005



Replaced 2019



Installed 2008



Replaced 2019

# Home Power Systems LLC

1127 Corporate Dr, Farmington, NY

4.9 ★★★★★ 43 reviews



**Michele D**

1 review

★★★★★ 3 days ago

Home Power Systems are the best! The customer service they provide is fantastic! After calling multiple dealers and going thru sales pitch dances ectt Home Power systems came and gave us just what we asked for. Excellent customer service products and price! You will not find a better place to get a home generator installed in Rochester New York!!! The entire team, from the sales person through the installers, were responsive, competent, and friendly. Excellent Thank you!!



**Alexandra Kruse**

4 reviews

★★★★★ 3 weeks ago

I had my generator installed in December 2017, and it has come through for me every time I have lost power. Home Power Systems did a great job with the initial installation. Today Cameron M came to do my annual maintenance and did a fantastic job. I couldn't be happier with my whole system - thank you!!



**Daniel Domanski**

1 review

★★★★★ a month ago

We have blizzard conditions in Syracuse today. Wind gusts up to 50MPH and temperatures in the teens.

However that didn't stop Home Power Systems from installing our new Generac Generator. It doesn't get any better than this.

I can't say enough about this company and the technicians (Kyle and his crew) along with the Regional Project Manager, (Rusty).

From the beginning contact with Rusty to the final contact with Kyle, we knew we were in good hands, honest hands, professional hands, and when the project was completed and the generator was up and running, we looked around and didn't even know anyone was here.... it was SO CLEAN!

Kyle explained each step taken for the installation and he stayed until he was assured of our complete satisfaction. He left his cell phone with us in case we needed assistance in the future.

IT DOESN'T GET ANY BETTER THAN THAT!! WE WOULD HIGHLY RECOMMEND HOME POWER SYSTEMS!



**Rich Haynes**

3 reviews

★★★★★ 2 months ago

Just had my whole house generator installed yesterday. The entire experience was great. Rusty was great during the consultation visit, explained all the options and costs and was just a pleasure to work with. The Installers were top notch, great people and were very personable, knowledgeable and went out of their way to keep everything clean. They did a great job, and were true professionals. if you are interested in a automatic generator - these are the folks to call..



**Geoff Wasmer**

6 reviews

★★★★★ 2 months ago

We have had our Kohler whole house generator for a little over a year. We love the peace of mind that it give us regarding the safety of our home in regards to the sump pump, security system, and heating/cooling. The installation was done on December 29, 2017 in the middle of a snow storm. We were so impressed with the crews ability to brave the elements and provide an extremely professional and quality installation. The generator is perfectly level and looks great. This year's maintenance went very smoothly and without issue. We cannot say enough about the exceptional caliber of all the Home Power Systems people... From Sales, Support, to Technicians they are professional, friendly, and knowledgeable. If you need a new standby generator or service for an existing one, do not hesitate to contact Home Power Systems for honest, professional, knowledgeable, and fair priced assistance.



**Charles Sauer**

2 reviews

★★★★★ 2 months ago

We recently had our Generac 11K unit installed by Home Power Systems in Farmington, NY.

The entire sales process was very informative and efficiently handled. My initial phone call hooked us up with Jeff our Project Manager. He sized and quoted the right sized generator for our needs. We also enjoyed our demo and tour of the facilities in Farmington.

Our schedule was established and our installers (Mark, Jeff, Phil, and Jake) did an outstanding job onsite. Everything was done in an efficient manner and with minimal disruption. Installation was all completed on the scheduled day. Jeff coordinated the entire project and followed up afterwards to make sure we were satisfied.

We would highly recommend Home Power Systems for generator needs.



**Lyle Tague**

1 review

★★★★★ 3 months ago

The entire team, from the sales person through the installers, were responsive, competent, and friendly. Mark, Tim, and Isaac were the three installers and they were well coordinated and played well off each other. They were very careful to not leave a mess by laying drop cloths to cover their route from the door to the main panel, and any other interior areas they needed to reach. When options were available, they discussed these with us to ensure the generator location, panel placement, and running of lines would have a minimum intrusion on our property and home. I have already recommended them to friends.



**Sarah Hall**

5 reviews

★★★★★ 3 months ago

Andy our technician was on time and very thorough. He was very knowledgeable about our full house generator, which in my opinion saved us extensive troubleshooting costs. I would confidently recommend others to use HPS without hesitation.



**Bill and Mary Schneider**

2 reviews

★★★★★ 3 months ago

Jim Swetman, You and your company have Knocked it out of the Park once again!!! From your personalized showroom visit, to Rory in Sales, to Jeff managing our project, and to the installers Tim and Jeff-who by the way were amazing, personable, courteous, and professional. (I'm sure there were others involved too) Mary & I are truly grateful and blessed for the outstanding customer service and piece of mind our new whole house Generac and your entire organization brings to us and surrounding communities. Keep up the excellent quality and service!

Bill & Mary



**Mike Bonacci**

2 reviews

★★★★★ 4 months ago

It took me a while to do the research and pull the trigger on having a whole house generator installed, but Home Power Systems was 100% the right choice. From the sale to the final installation they were top notch. I'm not sure you can put a price on "peace of mind" but if you did, it would be a HPS generator. Thank you!



**charla yacono**

Local Guide · 98 reviews · 11 photos

★★★★★ 5 months ago

The installers were very personable and professional. Everything went so smoothly. One on one training so you can learn how your system works. Now I can't wait for the power to go out!